

# Welcome







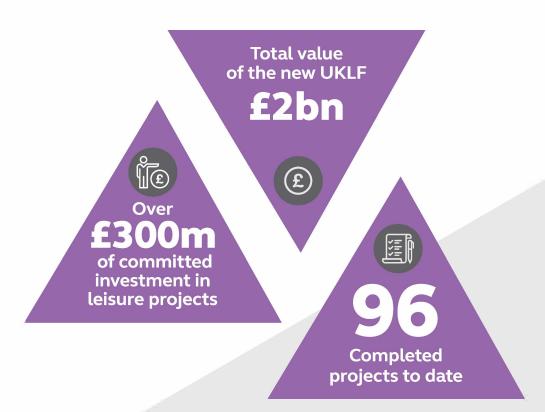
## Introduction

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#### Framework Background

The UK Leisure Framework (UKLF) allows for the direct appointment of a Development Partner for scoping, design, refurbishment, construction and the development of leisure centres, theatres, play facilities, recreation facilities and sports facilities across the UK public sector. It also supports the marketing of these types of facilities as well as the provision of equipment to enable a true turnkey approach to be delivered to clients.

UKLF is available to all UK public sector organisations. This also includes any leisure trusts and/or mutual arm's length limited companies that are associated with any UK public sector Authorities, or any other Private Limited Companies that are operating leisure facilities on behalf of a UK Public Sector client organisation.



#### Development Partner



Alliance Leisure have been the appointed Development Partner on the UK Leisure Framework since 2017, and have been working in partnership with Local Authorities, Trusts and leisure operators for more than 20 years. They consistently deliver transformational projects that create engaging active environments and support healthy, happy, and prosperous communities.

As the leading UK leisure development specialist, Alliance Leisure has delivered hundreds of successful projects from single site fitness refurbishments and outdoor pitch resurfacing to large-scale multi-activity developments that encompass entire leisure portfolios.

In addition to development works, award-winning Alliance Leisure also supports leisure operators across the UK in the promotion of their facilities and services through its creative marketing and training brand TA6. TA6 is focused on creating sustainable revenue streams, investing in staff development, and improving the health of local communities.

Alliance Leisure are innovators focussed on helping UKLF clients achieve their objectives; enabling the leisure sector to thrive and delivering maximum benefits to their partners, clients, and active communities.



## **Benefits**

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#### Framework Benefits

#### **Leisure Specific Expertise**

We are the UK's only leisure-specific development partner framework, so projects are delivered by leisure specialists with expertise in the specific requirements of the design, construction and development of leisure facilities.

#### **Full Delivery Solution**

UKLF is not just focused on delivering bricks and mortar facilities; it adopts a full-service approach, supporting all elements that contribute to a successful, sustainable development including design, business planning, funding, construction and marketing.

#### **Driving Value For Money**

To deliver value for money, we work in partnership with industry experienced architects and building contractors, introducing 'buildability' and programming advice from the outset whilst also encouraging the principles of driving value during design development.

#### **Ease of Procurement**

With a process driven by affordability and the inclusion of a vastly experienced Development Partner to manage the process – from budget, to design, to appointment of the construction team – the route to procurement is efficiently simplified through the UKLF.

#### **Speed of Delivery**

Compared to other procurement routes, the UKLF has been proven to get projects to start on site quicker, avoiding increased inflationary costs and enabling revenue to be generated from new facilities sooner.

#### Community Benefits & Social Value

We undertake extensive research and employ a variety of methods to ensure that our projects are as beneficial and positively impactful as possible upon the communities they serve. This includes delivering measurable social value using the National Themes Outcomes and Measures (TOMs) Framework, accessing local needs and developing community partnerships.

#### **Developing Sustainability**

Sustainability is embedded into our projects – every effort is made to introduce environmentally friendly attributes into spaces in order to adhere to and exceed local sustainability targets. As Development Partner, Alliance Leisure, are the proud recipients of the Silver Award from Investors in the Environment, ensuring that positive practice towards the environment is also embedded in the way they work.





#### **Process**

There are two distinct processes depending on the type of project;

- Construction Projects and
- **►** Single Task Agreements

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## Framework Process for Construction Projects

There are three key stages to the process:

- **01** Initially a Project Questionnaire (PQ) is completed, which will allow a project to be activated, compliant to the framework.
- **02** Upon agreement of requirements, an Access Agreement (AA) is then entered into between Alliance Leisure and the Client to progress the project through the required Preconstruction services. No access charge for using the UKLF applies at this stage.

PROJECT ACCESS DELIVERY
QUESTIONNAIRE AGREEMENT AGREEMENT

UKLF ACCESS PRE-CON CALL-OFF

Once the agreed-upon schemes are ready to deliver, a
Development Management Agreement (DMA) is entered
into with the client to deliver the project at the agreed sum.
Alliance Leisure would then enter the building contract
directly with the building contractor and arrangements
with identified specialist suppliers as required. At this point
only would a UKLF access fee apply.

**View the Contract Award Notices online:** 









## **Process**

Single Task Agreements cover bespoke marketing, training and support services.

Framework Process for Single Task Agreements

There are two key stages to the process:

- **01** Initially a Project Questionnaire (PQ) is completed, which will allow a project to be activated, compliant to the framework.
- **02** Upon agreement of requirements, a Single Task Agreement is then entered into between Alliance Leisure and the Client. At this point a UKLF access fee applies.



**View the Contract Award Notices online:** 











# **Our Approach**

Working hand-in-hand as a specialist Leisure Development Partner, Alliance Leisure will efficiently drive the delivery of the project through all stages with active engagement from all relevant stakeholders.

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## Supply Chain Appointment and Engagement

Alliance Leisure enjoys a broad, varied, and multi-talented supply chain with a range of highly skilled industry professionals, and the most appropriate teams to deliver best in class value on any given project.

**Suppliers** | All our suppliers are committed, reliable, and offer exceptional value for money.

**Collaboration** | Working with Alliance Leisure as your Development Partner boasts the invaluable advantage of allowing for early collaboration between the client, Alliance Leisure, contractors and design teams.

One Relationship | We absorb project headaches, mentoring our clients through the project delivery process, so that maximum focus is applied to the project in the most effective manner.

This approach has time and time again, resulted in highly collaborative and efficient processes to achieve and exceed project goals. What's more, as opposed to the traditional burden of clients having to find and co-ordinate several different companies, this approach allows for clients to have one agreement, and one relationship with Alliance Leisure.

#### Developing Sustainably

Alliance Leisure have robust Environmental practices in place having achieved the Investors in the Environment Silver Award.

The UKLF is committed to ensuring that performance environmentally is considered as a key component of all our projects and that the consideration of impacts, both carbon and financially, are paramount.

All projects will look to positively introduce Low to Zero Carbon Technologies to address the conservation of fuel and power, considering energy management requirements to meet with the day to day operational requirements of projects and any environmental ambitions that the client may wish to be adopted.

Alliance Leisure work with principle contracting and architectural partners who are accredited to ISO14001:2004 for Environmental Systems.





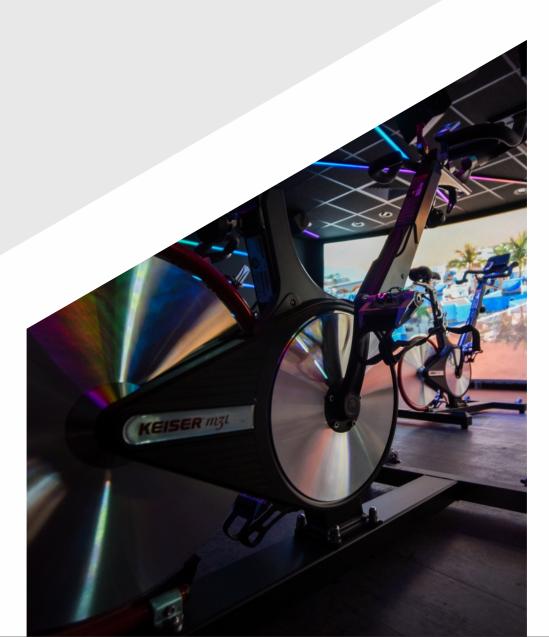
# Our Approach

# Value For Money

The desirability of developing in partnership with Alliance Leisure under the UKLF has been tested on multiple occasions.

Our clients have examined and compared the benefits, approach and capabilities provided under the UKLF against other frameworks which are limited to construction works only.

Conducting rigorous comparisons, and repeatedly returning the verdict that working with Alliance Leisure under the UKLF provides a prudent option with specialist leisure capability, to deliver a truly turnkey solution:







MANAGING FINANCIAL RISK ENSURING TRANSPARENCY





ADDING VALUE TA6 SUPPORT THE JOURNEY

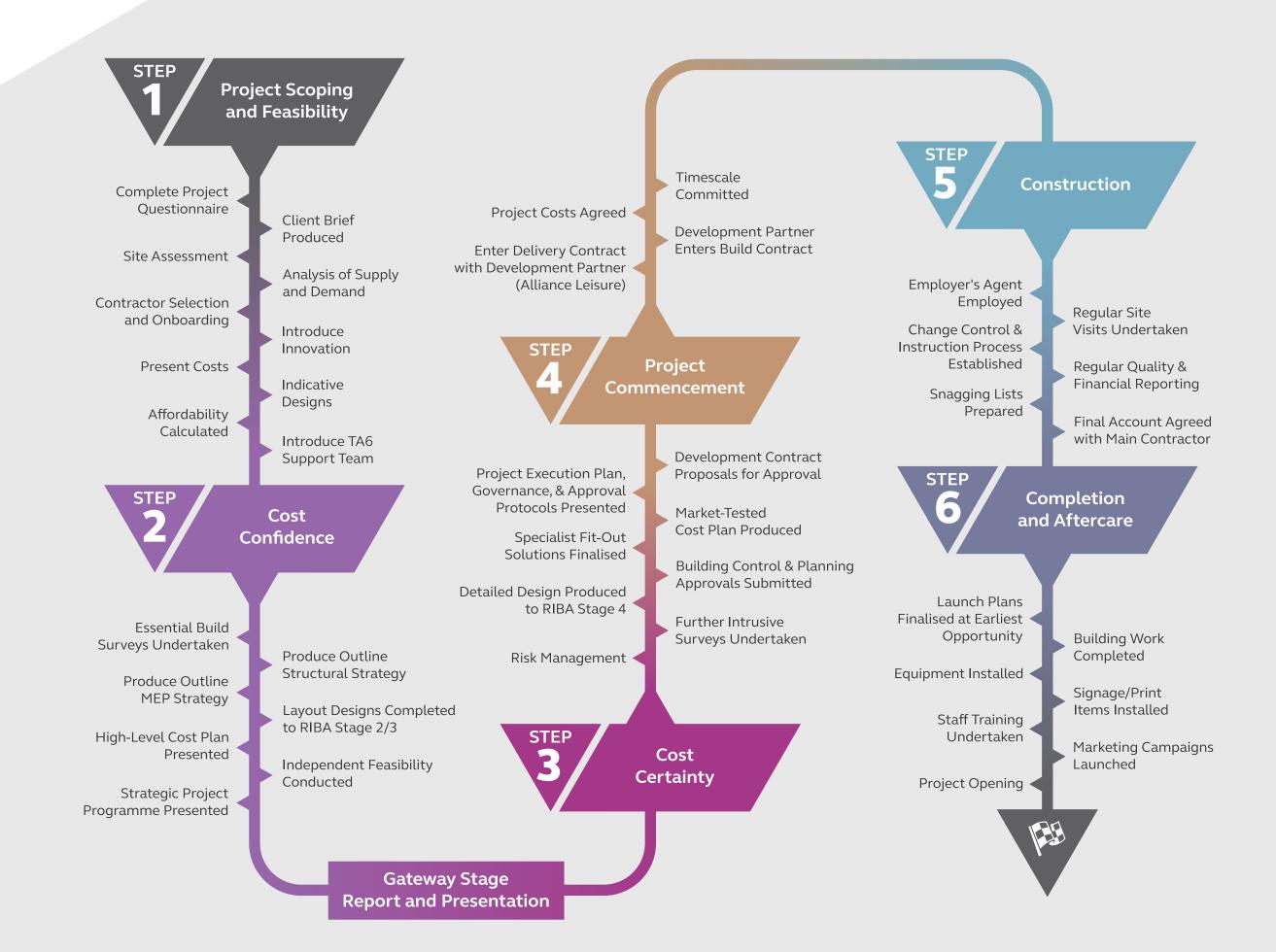




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# **Development Process**





# **Contact Us**

If you have any questions or would like further information regarding the UK Leisure Framework please contact the Framework Manager at:

Tel: 01454 877558

Email: framework@allianceleisure.co.uk

leisureframework.co.uk

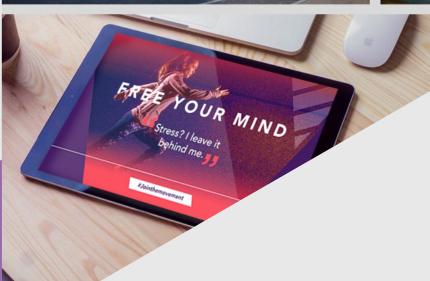












end solution for leisure developments. Whereas most frameworks simply procure and manage the transformation of physical buildings, the UK Leisure Framework offers services that contribute to whole-community engagement, providing an efficient means of increasing opportunities for physical activity through the creation of inspiring active spaces. ? ?

Jamie Groves - Managing Director, Denbighshire Leisure Ltd.

The UK Leisure Framework allowed the Council to avoid unnecessary bureaucracy and get our projects to market with expediency. Working with Alliance Leisure, provided a range of options, early cost certainty and our projects were delivered on time and within budget.

Damian Hughes - Senior Manager, School Planning & Provision, Flintshire County Council